

FOR BROKERS

Broker Partnership Overview

A year-round program that extends your value between renewals, under your relationship.

Open enrollment is one moment in a much longer relationship. Summit360 partners with brokers to keep that relationship active every month of the year — not just at renewal.

HOW THE PARTNERSHIP WORKS

You Stay the Advisor of Record

Summit360 operates exclusively through the broker channel. We support your clients under your relationship — we don't sell insurance, replace your advice, or go direct.

We Extend What You Deliver

Engagement, education, enrollment support, and reporting run in the background so clients feel supported year-round without adding to your workload.

WHAT YOUR CLIENTS GET

Engage & Educate

Summit Signal · BriteGuide™ · For Participants

Guide & Support

Summit Sherpa · Navigators · Connect

Onboard & Reconcile

Ben Admin & Integrations · Implementation · Billing & Reconciliation

See Everything

Summit Command Center

WHAT YOU GET

- A single view of engagement and participation across your book, via Summit Command Center
- Fewer routine service calls, with employee questions handled through Summit Sherpa
- Ready-to-use education content for renewal and stewardship meetings
- A partner who reinforces your value — not a channel that competes for it